



[FedEx laying off workers ahead of holiday season](#)

[The End of USPS DDU Discounts: How Retailers and Carriers Are Rethinking the Final Mile - PARCEL Industry](#)

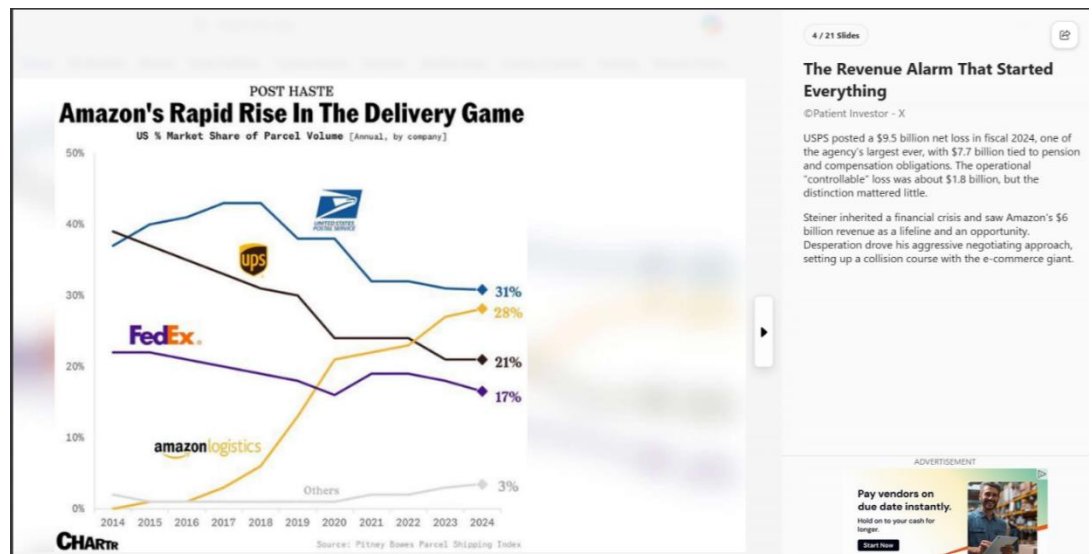
[UPS slashes 48,000 jobs in 2025 in latest turnaround effort](#)

I am not sure any explanations are needed after reading these Three articles by the largest players in the national small parcel arena. There is one single “combined” reason for all this and that is “capacity and demand”, too much capacity and too little demand for it. The question is why?

I mentioned this five years ago, what would happen during covid when UPS and FedEx eliminated their service guarantees from ground services. Effectively they became the USPS, a move from which they would never recover. They effectively allowed a “delivery patience” among consumers and eliminated a desire for timely delivery that everyone has gotten used to now. Amazon is the only promise right now and they are taking advantage of it effectively. Larger UPS and FedEx shippers with Distribution Centers filled with inventory to service zone 2 deliveries may soon have Amazon Fulfillment handle customer orders (already happening regionally)

Big box retailers like Walmart have seized on their 11,500+ worldwide properties, 10,721 retail stores and 4,600+brick and mortar stores, as sort facilities to their regional customers. They can control deliveries and delivery costs more than they could previously with FedEx and UPS. They have better SLA commitments to customers and control their own delivery densities. This is the new model of transport to B2C, TEMU as another leader. See charts below.

- 2. Top 12 Temu Competitors and Alternatives
- 2.1 Amazon
- 2.2 AliExpress
- 2.3 Shein
- 2.4 Wish
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- 2.14 Rakuten
- 3. Top 3 Best Alternatives to Temu
- 3.1 Amazon
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### The Revenue Alarm That Started Everything

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USPS posted a \$9.5 billion net loss in fiscal 2024, one of the agency's largest ever, with \$7.7 billion tied to pension and compensation obligations. The operational "controllable" loss was about \$1.8 billion, but the distinction mattered little.

Steiner inherited a financial crisis and saw Amazon's \$6 billion revenue as a lifeline and an opportunity. Desperation drove his aggressive negotiating approach, setting up a collision course with the e-commerce giant.

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## PMAC Rate Analysis Notes:

1. Carriers are continuing to discount heavier packages more because essentially the costs are the same; only incrementally higher at best.
2. Longer air zones are raised higher than shorter zones. Less regional and ground competition.
3. Residential deliveries are increasing due to less packages going to stores and directly to consumers.
4. Average package weights are decreasing also for this reason. We are seeing UPS expanding services such as Access Point and My Choice in an attempt to reduce the amount of possible residential attempts on deliveries.
5. Continual overlap in GDS and air services allow the carriers to keep the air services within GDS zones higher.
6. DIM factors need to be offset by standardizing box sizes. PMAC can help.

**DIMENSIONAL FACTORS** continue to have a tremendous impact on your shipment weight valuations.

**Example: 2025 weighting for 35 X 13 x 25 package@166 (Factor) = 68.52 lbs.**

**2026 weighting for 35 x 13 x 25 package@139 (Factor) = 81.83 lbs. NET weight increase of 19.42%!**

**Give us a call and have PMAC evaluate the complete cost impact specific to your freight personality.**

## DIM Weight Rules – “The Weight of Air”

UPS and FedEx in January of 2015 and thereafter have been redefining the laws of physics and declaring that “air has weight”. It is surely a justifiable assertion when you are in the business of shipping toilet paper and paper towels; these items are large and bulky and take up more room in the line haul; this extra room could have been used for smaller and larger revenue generating parcels. However, if you are not in the business of shipping these items, the slap on the wrist may not be justified on your wrist. *Here’s how it will work. See below:*



Let’s say this box is:

**12 X 10 x 8**, this would equal 960 cubic inches (CI). Cubic inches = length times width times height.

Today for any ground packages shipped with UPS and FedEx that are less than 5184 CI will not be subject to dimensional weight pricing.

What is dimensional weight pricing?

Dimensional weight pricing is being billed for the higher of the dimensional weight of the package or the actual weight of the package. Dimensional weight is determined by calculating the cubic inches and then dividing by a “dimensional factor” or denominator. The current UPS and FedEx standard published DIM divisor (factor) is 139 on domestic packages.

So, back to our sample box (960 CI); divide the cubic inches by the standard published DIM divisor (139) and get 6.90 lbs. dim weight. This will get rounded up to 7 pounds as dimensional weight. Previous to the 2015 DIM Rules, this package would have gone out at the actual weight of the package. Since 2015, it will now be billed at the greater weight of the DIM weight or the actual weight.

# FedEx/UPS Dimensional Rules Continue to Have a Significant Impact

Continued Additional Handling and Large Package Surcharge Criteria have become extremely complicated. Please call PMAC to see how it affects you.

Sample of Impact of DIM Factor difference of 139 to 166 on ground packages

Freight Impact of 139 DIM from 166 Ground Packages		
Both shipments based on 2026 ground rates zone 8.		
	DIM Weight 166	DIM Weight 139
L	25	25
W	16	16
H	9	9
Cubic Inches	3600.00	3600.00
Actual Weight	10.00	10.00
DIM Weight	21.68	25.89
DIM Weight Rounded	22	26
Published Rate	46.61	55.00
Net Freight Charge at 30% Discount	46.61 minus 30% \$32.63	55.00 minus 30% \$38.50
Difference in Freight Charges	\$5.87	
% Difference in Freight Charges	17.99%	
	<i>*Note: this difference was based on 2026 published rates</i>	

# The Real Impact Analysis

<https://www.ups.com/us/en/shipping/rates-update.page>

<https://www.fedex.com/en-us/shipping/current-rates.html>

## UPS Largest Rate Increases

### Next Day Air

Zone 8 average increase of 5.43%

Zone 2, LX. Increase, 6.21%

Zone 2, 1lb. Increase, 6.22%

### Next Day Air Saver

Zones 7 and 8 average increase of 5.46%

Zone 2, LX. Increase, 6.51%

Zone 2, 1lb. Increase, 6.52%

### 2<sup>nd</sup> Day Air

Zone 5 average increase of 5.25%

### Ground

Zones 7 and 8 average increase of 5.49%

Zone 2, 1lb. Increase, 5.92%

# UPS Ground Rate Increases

Zones	2			3			4			5			6			7			8		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
1 Lbs.	\$11.99	11.32	5.92%	\$12.38	11.69	5.90%	\$13.51	12.75	5.96%	\$14.10	13.31	5.94%	\$14.60	13.77	6.03%	\$14.83	13.98	6.00%	\$15.03	14.17	6.07%
2	12.85	12.12	6.02%	14.15	13.38	5.91%	15.46	14.59	5.96%	15.79	14.91	5.90%	16.49	15.55	6.05%	17.18	16.2	6.05%	17.40	16.41	6.03%
3	13.38	12.62	6.02%	14.91	14.07	5.97%	16.08	15.18	5.93%	16.33	15.38	5.94%	17.65	16.65	6.01%	18.28	17.24	6.03%	19.14	18.05	6.04%
4	13.76	12.98	6.01%	15.00	14.16	5.93%	16.80	15.88	5.93%	17.89	16.89	5.92%	18.39	17.34	6.06%	19.63	18.51	6.05%	20.51	19.34	6.05%
5	14.19	13.38	6.05%	15.71	14.83	5.93%	17.15	16.19	5.93%	18.65	17.61	5.91%	19.45	18.34	6.05%	20.54	19.37	6.04%	21.72	20.49	6.00%
6	14.24	13.49	5.56%	15.72	14.91	5.43%	17.40	16.5	5.45%	18.74	17.69	5.94%	19.46	18.35	6.05%	20.55	19.38	6.04%	21.73	20.5	6.00%
7	15.04	14.25	5.54%	15.98	15.16	5.41%	17.86	16.94	5.43%	19.26	18.27	5.42%	19.72	18.69	5.51%	21.00	19.9	5.53%	22.44	21.27	5.50%
8	15.47	14.66	5.53%	16.57	15.72	5.41%	18.38	17.43	5.45%	19.80	18.78	5.43%	20.51	19.44	5.50%	21.81	20.76	5.54%	23.42	22.19	5.54%
9	15.69	14.87	5.51%	16.81	15.94	5.46%	18.39	17.44	5.45%	19.88	18.95	5.44%	20.95	19.85	5.54%	22.75	21.56	5.52%	24.67	23.38	5.52%
10	15.91	15.08	5.50%	16.98	16.11	5.40%	18.75	17.78	5.46%	20.46	19.41	5.41%	21.13	20.08	5.53%	23.83	22.58	5.54%	26.29	24.91	5.54%

# Additional Rate Comparisons (based on Zone 8 Rates)

UPS Service	2025 Rate Increase	2026 Rate Increase	2025 vs. 2026
Next Day Air	6.01%	5.43%	-0.58%
Next Day Air Saver	5.46%	5.56%	0.10%
2Day AM	6.86%	5.27%	-1.59%
2Day	7.68%	5.26%	-2.42%
UPS 3 Day Select	7.70%	5.04%	-2.66%
	<b>GROUND Service by Weight</b>	<b>GROUND Service by Weight</b>	<b>GROUND Service by Weight</b>
1-5 lbs.	5.52%	6.04%	0.52%
6-10 lbs.	5.13%	5.62%	0.49%
11-15 lbs.	6.92%	6.02%	-0.90%
16-20 lbs.	6.91%	6.01%	-0.90%
21-50 lbs.	6.91%	6.01%	-0.90%
51-70 lbs.	6.91%	6.00%	-0.91%
71-100 lbs.	6.87%	5.17%	-1.70%
101-150 lbs.	7.05%	5.00%	-2.05%

Surcharge Name	Applicable Services	2026 Increase	2025 Cost	2026 Cost
<b>Additional Handling Surcharge</b>	U.S. Express Package Services and U.S. International Ground Services Dimensions (Length + Width + Girth)	\$2.00 \$2.25 \$2.50 \$2.50	Zone 2 \$28.00 Zones 3-4 \$31.00 Zones 5-6 \$36.00 Zones 7+ \$38.00	Zone 2 \$30.00 Zones 3-4 \$33.25 Zones 5-6 \$38.50 Zones 7+ \$40.50
<b>Address Correction</b>	U.S. Express Package Services; International Express Package and Freight Services and U.S. International Ground Services	\$1.75	\$23.50	\$25.25
<b>COD</b>	All Services	\$1.50	\$21.00	\$22.50
<b>Delivery Area Surcharge</b>	Commercial Residential Commercial Extended Residential Extended  Import: Delivery Area Surcharge \$4.40 DAS Extended \$5.50	Ground \$4.50 \$6.55 \$5.70 \$8.85	Air \$4.50 \$6.55 \$5.70 \$8.85	
<b>Delivery Confirmation Fee</b>	Confirmation of delivery is sent by mail, and includes the delivery date, either the name of the recipient or the package disposition, and in the event of a return, the reason for the return. Similar information, including ability to view a signature, is available for no charge when you track your package at <a href="http://www.ups.com">www.ups.com</a>  UPS will obtain the necessary signature on delivery and include it with the mailed Delivery Confirmation information. For signature required packages only, UPS may obtain, at its discretion, an electronic authorization to release the package without a signature on delivery.  To confirm delivery of your shipment, a UPS representative will call the preferred contact telephone number listed on your UPS Next Day Air® Early package.			Signature Required \$7.70 Adult Signature Required \$9.35

## Most Common Accessorial Charge Increases

ACC Charge	ADC	AHC	DAS RES Air	DAS COM Air	DAS RES Ground	DAS COM Ground	RES Air	RES Ground
Rate	\$25.25	Zone-Based; Weight Based, DIM Based. See Service Guide	\$6.55	\$4.50	\$6.55	\$4.50	\$6.55	\$6.55

# UPS 2026 Rate Change Information

## Additional Handling Surcharge

- The additional handling charge for any U.S. Domestic package exceeding 50 pounds in actual weight will be assessed; previously 70 pounds.
- Demand Additional Handling Surcharges are now assessed differently by zone, deliberately making billing more complicated.

## Address Correction

- The Address Correction charge will increase \$1.75. The per shipment maximum will increase \$10.75.

## Area Surcharges

- The Delivery Area Surcharge applied to commercial addresses for Ground and Air Services will increase \$0.30.
- The Delivery Area Surcharge applied to commercial extended addresses for Ground and Air Services will increase \$0.35.
- The Delivery Area Surcharge applied to residential addresses for Ground Services will increase \$0.40.
- The Delivery Area Surcharge applied to residential addresses for Air Services will increase \$0.40.
- The Delivery Area Surcharge applied to residential extended addresses for Ground and Air Services will increase \$0.55.
- The Remote Area Surcharge for Alaska will increase \$3.00.
- The Remote Area Surcharge for Hawaii will increase \$1.15.
- For international import packages, the Delivery Area Surcharge will increase \$0.30 and Delivery Area Surcharge Extended will increase \$0.30.
- For a complete listing of eligible U.S. postal codes and to determine which charge may be applied, refer to the 2026 Delivery Area Surcharge and Extended Area Surcharge files.

## Collect on Delivery (C.O.D.)

- The charge for Collect on Delivery will increase \$1.50.

## Chargeback for Consignee Billing Shipments

- The chargeback for Consignee Billing Shipments will increase \$1.50.

## Delivery Confirmation

- The charge for Delivery Confirmation Signature Required will increase \$0.50.
- The charge for Delivery Confirmation Adult Signature Required will increase \$0.65.

### UPS Delivery Intercept

- The charge for UPS Delivery Intercept® will be \$27.00 for Phone requests and \$21.00 for Web requests.

### Dry Ice

- The charge for Dry Ice will increase \$0.55.

### Large Package Surcharge

- The Large Package Surcharge for U.S. Domestic commercial packages will increase \$14.50 for Zone 2; \$14.50 for Zones 3-4; \$23.00 for Zones 5-6; and \$26.00 for Zones 7+.
- The Large Package Surcharge for U.S. Domestic residential packages will increase \$14.50 for Zone 2; \$14.50 for Zones 3-4; and \$23.00 for Zones 5-6; and \$26.00 for Zones 7+.

### Missing/Invalid Account Number or Refusal Fee

- The charge for Missing/Invalid Account Number or Refusal Fee will increase \$1.75.

### Over Maximum Limits and Oversize Pallet Handling Surcharge

- The Over Maximum Limits charge will increase \$100.00
- The Oversize Pallet Handling surcharge will increase \$100.00

### Residential Surcharge

- The Residential Surcharge for UPS® Ground Service will increase \$0.40.
- The Residential Surcharge for domestic UPS Air Services and UPS International Air Services will increase \$0.45.
- The Residential Surcharge for UPS Hundredweight Service® shipping will increase \$4.00 per shipment.

# FedEx Express and FedEx Ground

The following surcharge changes will take effect January 5, 2026, unless otherwise noted, for FedEx Express® and FedEx Ground® services.\*

Surcharge Name	Applicable Services	2025	2026
<b>Additional Handling Surcharge</b>	U.S. Express Package Services and U.S. and International Ground Services	Zone 2: \$28.00 per package Zones 3-4: \$31.00 per package Zones 5-6: \$36.00 per package Zones 7+: \$38.00 per package	Zone 2: \$29.50 per package Zones 3-4: \$32.75 per package Zones 5-6: \$38.50 per package Zones 7+: \$40.75 per package
	International Express Package Services	\$27.00 per package (Dimension) \$38.00 per package (Weight) \$27.00 per package (Packaging)	\$29.50 per package (Dimension) \$40.00 per package (Weight) \$29.50 per package (Packaging)
	U.S. Express Freight Services	\$270.00 per freight handling unit	\$285.00 per freight handling unit
	International Express Freight Services	\$260.00 per freight handling unit	\$275.00 per freight handling unit
<b>Address Correction</b>	U.S. Express Package Services; International Express Package and Freight Services; and U.S. and International Ground Services	\$24.00 per correction	\$25.50 per correction
	Maximum charge with FedEx Express Multi-weight® pricing	\$168.00 per shipment	\$178.50 per shipment
	Maximum charge with FedEx Ground Multi-weight® pricing	\$72.00 per shipment	\$76.50 per shipment

Surcharge Name	Applicable Services	2025	2026
Dangerous Goods (Accessible)	FedEx First Overnight®	\$175.00 per package	\$185.00 per package
	FedEx First Overnight® Freight, FedEx 1Day® Freight	Greater of \$175.00 per shipment or \$1.40 per lb.	Greater of \$185.00 per shipment or \$1.48 per lb.
	International Express Package and Freight services	Greater of \$255.00 per shipment or \$1.40 per lb.	Greater of \$270.00 per shipment or \$1.48 per lb.
Dangerous Goods (Inaccessible)	U.S. Express Package services	\$80.00 per package	\$85.00 per package
	U.S. Express Freight Services	Greater of \$145.00 per shipment or \$0.50 per lb.	Greater of \$153.50 per shipment or \$0.53 per lb.
	International Express Package and Freight Services	Greater of \$145.00 per shipment or \$0.67 per lb.	Greater of \$153.50 per shipment or \$0.71 per lb.

	Applicable Services	2025	2026
Delivery Area Surcharge	U.S. Express Package Services (Extended Residential)	\$8.30 per package	\$8.80 per package
	U.S. Express Package Services (Commercial)	\$4.20 per package	\$4.45 per package
	U.S. Express Package Services (Extended Commercial)	\$5.25 per package	\$5.55 per package
	FedEx Ground®, FedEx Home Delivery® (Residential)	\$6.20 per package	\$6.60 per package
	FedEx Ground® (Commercial)	\$4.20 per package	\$4.45 per package
	FedEx Ground® (Extended Commercial)	\$5.25 per package	\$5.55 per package
	Express Alaska Package Services (Residential, Commercial)	\$43.00 per package	\$46.00 per package
	Express Hawaii Package Services (Residential, Commercial)	\$14.50 per package	\$16.25 per package
	Ground Alaska Package Services	\$43.00 per package	\$46.00 per package
	U.S. Express Package Services, U.S. Ground Services (Remote Residential, Remote Commercial)	\$15.50 per package	\$16.75 per package
	Maximum charge with FedEx Express Multi-weight Pricing and FedEx Ground Multi-weight Pricing (Residential, Commercial, Extended Residential, Extended Commercial, Remote Residential, Remote Commercial)	\$21.00 per shipment (Commercial) \$26.25 per shipment (Extended Commercial) \$31.00 per shipment (Residential) \$41.50 per shipment (Extended Residential) \$77.50 per shipment (Remote Residential, Remote Commercial)	\$22.25 per shipment (Commercial) \$27.75 per shipment (Extended Commercial) \$33.0 per shipment (Residential) \$44.00 per shipment (Extended Residential) \$83.75 per shipment (Remote Residential, Remote Commercial)

Surcharge Name	Applicable Services	2025	2026
<b>Delivery Reattempt</b>	U.S. Express Freight Services	Greater of \$91.50 per shipment or \$0.100 per lb.	Greater of \$97.00 per shipment or \$0.106 per lb.
<b>Extended Service Area Delivery</b>	U.S. Express Freight Services	\$245.00 per shipment	\$260.00 per shipment
<b>Extended Service Area Pickup</b>	U.S. Express Freight Services and International Premium	\$245.00 per shipment	\$260.00 per shipment
<b>Extra Services Charge</b>	U.S. Express Freight Services and International Premium	\$135.00 per handler hour (\$135.00 minimum)	\$145.00 per handler hour (\$145.00 minimum)
<b>FedEx® Delivery Signature Options</b>	U.S. Express Package Services, U.S. Ground Services, International Ground Service	Adult Signature Required \$8.65 per package Direct Signature Required, Indirect Signature Required \$7.15 per package	Adult Signature Required \$10.00 per package Direct Signature Required, Indirect Signature Required \$7.60 per package
	International Express Package Services	Adult Signature Required \$8.65 per package Direct Signature Required, Indirect Signature Required \$7.15 per package	Adult Signature Required \$10.00 per package Direct Signature Required, Indirect Signature Required \$7.60 per package
	Maximum charge with FedEx Express Multi-weight or FedEx Ground Multi-weight Pricing	Adult Signature Required \$60.55 per package Direct Signature Required, Indirect Signature Required \$50.05 per package	Adult Signature Required \$70.00 per package Direct Signature Required, Indirect Signature Required \$53.20 per package
<b>FedEx ExpressTag®</b>	U.S. Express Package Services	\$8.30 per package	\$8.80 per package

Surcharge Name	Applicable Services	2025	2026
<b>Hazardous Materials</b>	FedEx Ground	\$54.00 per package	\$57.25 per package
<b>Inside Delivery Charge</b>	U.S. Express Freight Services	Greater of \$150.50 per shipment or \$0.099 per lb.	Greater of \$160.00 per shipment or \$0.105 per lb.
<b>Inside Pickup Charge</b>	U.S. Express Freight Services and FedEx International Premium	Greater of \$150.50 per shipment or \$0.099 per lb.	Greater of \$160.00 per shipment or \$0.105 per lb.
<b>International Out-of-Delivery-Area Package International Out-of-Pickup Area (Package)</b>	International Express Package Services	Tier A: \$4.20 per shipment Tier B: Greater of \$49 per shipment or \$0.49 per lb.; Greater if \$13.75 per shipment or \$0.49 per lb. (FedEx International Connect Plus only) Tier C: Greater of \$64 per shipment or \$0.64 per lb.	Tier A: \$4.45 per shipment Tier B: Greater of \$49 per shipment or \$0.52 per lb.; Greater if \$14.50 per shipment or \$0.52 per lb. (FedEx International Connect Plus only) Tier C: Greater of \$68 per shipment or \$0.68 per lb.
<b>International Out-of-Delivery-Area Package International Out-of-Pickup Area (Freight)</b>	International Priority Freight, International Economy Freight	Tier B: 245.00 per shipment Tier C: 320.00 per shipment	Tier B: \$260.00 per shipment Tier C: \$340.00 per shipment
<b>Metro Service Area Delivery</b>	U.S. Express Freight Services	\$245.00 per shipment	\$260.00 per shipment
<b>Metro Service Area Pickup</b>	U.S. Express Freight Services, International Premium	\$245.00 per shipment	\$260.00 per shipment

Surcharge Name	Applicable Services	2025	2026
<b>Missing or Invalid Account Number (Including Account Number Correction)</b>	U.S. Express Package Services, International Express Package Services, U.S. Express Freight Services, International Express Freight Services, U.S. Ground Services, International Ground Service	\$24.00 per shipment	\$25.50 per shipment
<b>Oversize Charge</b>	International Package Services	\$190.00 per package	\$208.00 per package
	U.S. Express Package Services, FedEx Ground	Zone 2: \$240.00 per package Zones 3-4: \$260.00 per package Zones 5-6: \$297.50 per package Zones 7+: \$305.00 per package	Zone 2: \$255.00 per package Zones 3-4: \$275.00 per package Zones 5-6: \$320.00 per package Zones 7+: \$330.00 per package
	FedEx Home Delivery®	Zone 2: \$240.00 per package Zones 3-4: \$260.00 per package Zones 5-6: \$297.50 per package Zones 7+: \$305.00 per package	Zone 2: \$255.00 per package Zones 3-4: \$275.00 per package Zones 5-6: \$320.00 per package Zones 7+: \$330.00 per package
<b>Payer Rebilling</b>	U.S. Express Package Services, International Express Package Services, U.S. Express Freight Services	\$24.00 per shipment	\$25.50 per shipment
<b>Reroute of Shipment</b>	U.S. Express Package Services	\$24.00 per package	\$25.50 per package
	Maximum charge with FedEx Express Multi-weight Pricing	\$168.00 per shipment	\$178.50 per shipment
<b>Residential Delivery Charge</b>	U.S. Express Package Services	\$6.55 per package	\$6.95 per package
	International Express Package Services (to Canada, and U.S. import-rated shipments from all origins)	\$6.55 per shipment	\$6.95 per shipment
	Maximum charge with FedEx Express Multi-weight Pricing	\$58.95 per shipment	\$62.55 per shipment
	U.S. Ground Services, International Ground Service	\$5.95 per package	\$6.45 per package
	FedEx Home Delivery	\$5.95 per package	\$6.45 per package
	Maximum charge with FedEx Ground Multi-weight Pricing	\$53.55 per shipment	\$58.05 per shipment

\*Please check your FedEx shipping agreement to determine the net impact of these changes to your shipping costs. Please consult the FedEx Service Guide for additional details regarding applicable services.

## Carrier Rate Increase and 2026 Rate Links:

UPS:

<https://www.ups.com/us/en/support/shipping-support/shipping-costs-rates.page>

FedEx:

<https://www.fedex.com/en-us/shipping/current-rates.html>

USPS:

<https://www.usps.com/business/prices.htm>

## Address Correction Increases

Address correction fees can be crippling when it comes to freight management and cost control. Please ask how PMAC can assist in cleaning up bad addresses from your manifest system thereby making them USPS compliant and exempted from UPS/FedEx address correction fees. We have been instrumental in handling many data specific projects for our customers.

PMAC's web reporting tools will at the click of a button allow you to see addresses that continue to be troublesome for you; you can then update your manifest system and eliminate these costs for good. Please reach out and ask us how.

Please contact us at: [\(631\)847-0596](tel:6318470596) • [info@pmacinc.com](mailto:info@pmacinc.com) • [rmichals@pmacinc.com](mailto:rmichals@pmacinc.com) • [www.parcelmanagement.com](http://www.parcelmanagement.com)

## Final Thoughts

It is a shipper's market for sure; it has been for the last few years; it will continue to be going forward. For most parcel shippers on the small B2C scale, UPS and FedEx will continue to be your optimum choice, for the reasons mentioned in the introduction. UPS and FedEx are coming back to their basics, what made them what they "were and are". Once they iron out the kinks and consolidations of barns and facilities, they may bump the time-in-transit (TNT) by a day, but we predict the ground day guarantees will be back; and so will UPS and FedEx.

For a free freight analysis, potential savings, reporting insights and contract assistance, please call 631-847-0596

Richard D Michals, Jr

President

Parcel Management Auditing and Consulting, Inc